

Product Code	Product Name	Unit List	Sell Disc%	Unit Sell
ZVR-ECE-ZP-25	Zerto Virtual Replication Enterprise Cloud Edition	\$24,625.00	5%	\$23,393.75
ZVR-ECE-ZP-100	Zerto Virtual Replication Enterprise Cloud Edition	\$98,500.00	5%	\$93,575.00
ZVR-ECE-ZP-250	Zerto Virtual Replication Enterprise Cloud Edition	\$246,250.00	5%	\$233,937.50
ZVR-ECE-ZP-500	Zerto Virtual Replication Enterprise Cloud Edition	\$492,500.00	5%	\$467,875.00
ZVR-ECE-ZP-1000	Zerto Virtual Replication Enterprise Cloud Edition	\$985,000.00	5%	\$935,750.00
ZVR-ECE-ZP-2500	Zerto Virtual Replication Enterprise Cloud Edition	\$2,462,500.00	5%	\$2,339,375.00
ZVR-ECE-MS-PRM-ZP-25	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support	\$6,175.00	5%	\$5,866.25
ZVR-ECE-MS-PRM-ZP-100	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support	\$24,700.00	5%	\$23,465.00
ZVR-ECE-MS-PRM-ZP-250	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support	\$61,750.00	5%	\$58,662.50
ZVR-ECE-MS-PRM-ZP-500	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support	\$123,500.00	5%	\$117,325.00
ZVR-ECE-MS-PRM-ZP-1000	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support	\$247,000.00	5%	\$234,650.00
ZVR-ECE-MS-PRM-ZP-2500	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support	\$617,500.00	5%	\$586,625.00
ZVR-VM-ZP-25	Zerto Virtual Replication	\$18,625.00	5%	\$17,693.75
ZVR-VM-ZP-100	Zerto Virtual Replication	\$74,500.00	5%	\$70,775.00
ZVR-VM-ZP-250	Zerto Virtual Replication	\$186,250.00	5%	\$176,937.50
ZVR-VM-ZP-500	Zerto Virtual Replication	\$372,500.00	5%	\$353,875.00
ZVR-VM-ZP-1000	Zerto Virtual Replication	\$745,000.00	5%	\$707,750.00
ZVR-VM-ZP-2500	Zerto Virtual Replication	\$1,862,500.00	5%	\$1,769,375.00
ZVR-MS-PRM-ZP25-1Y	Zerto Virtual Replication - Premium Maintenance & Support	\$4,656.25	5%	\$4,423.44
ZVR-MS-PRM-ZP100-1Y	Zerto Virtual Replication - Premium Maintenance & Support	\$18,625.00	5%	\$17,693.75
ZVR-MS-PRM-ZP250-1Y	Zerto Virtual Replication - Premium Maintenance & Support	\$46,562.50	5%	\$44,234.38
ZVR-MS-PRM-ZP500-1Y	Zerto Virtual Replication - Premium Maintenance & Support	\$93,125.00	5%	\$88,468.75
ZVR-MS-PRM-ZP1000-1Y	Zerto Virtual Replication - Premium Maintenance & Support	\$186,250.00	5%	\$176,937.50
ZVR-MS-PRM-ZP2500-1Y	Zerto Virtual Replication - Premium Maintenance & Support	\$465,625.00	5%	\$442,343.75
ZVR-PUB-ZP-25	Zerto Virtual Replication to Public Cloud	\$342.00	5%	\$324.90
ZVR-PUB-ZP-100	Zerto Virtual Replication to Public Cloud	\$324.00	5%	\$307.80
ZVR-PUB-ZP-250	Zerto Virtual Replication to Public Cloud	\$306.00	5%	\$290.70
ZVR-PUB-ZP-500	Zerto Virtual Replication to Public Cloud	\$288.00	5%	\$273.60
ZVR-PUB-ZP-1000	Zerto Virtual Replication to Public Cloud	\$270.00	5%	\$256.50
ZVR-PUB-ZP-2500	Zerto Virtual Replication to Public Cloud	\$261.00	5%	\$247.95
ZVR-VM-MIG	Zerto Virtual Replication for Migration	\$200.00	5%	\$190.00
ZVR-PUB-MIG-1	Zerto Virtual Replication for Migration to Public Cloud	\$200.00	5%	\$190.00
ZVR-ECE-UP-ZP-25	Zerto Virtual Replication Enterprise Cloud Edition Upgrade	\$8,750.00	5%	\$8,312.50
ZVR-ECE-UP-ZP-100	Zerto Virtual Replication Enterprise Cloud Edition Upgrade	\$35,000.00	5%	\$33,250.00
ZVR-ECE-UP-ZP-250	Zerto Virtual Replication Enterprise Cloud Edition Upgrade	\$87,500.00	5%	\$83,125.00
ZVR-ECE-UP-ZP-500	Zerto Virtual Replication Enterprise Cloud Edition Upgrade	\$175,000.00	5%	\$166,250.00
ZVR-ECE-UP-ZP-1000	Zerto Virtual Replication Enterprise Cloud Edition Upgrade	\$350,000.00	5%	\$332,500.00
ZVR-ECE-UP-ZP-2500	Zerto Virtual Replication Enterprise Cloud Edition Upgrade	\$875,000.00	5%	\$831,250.00
ZVR-ECE-MS-PRM-UP-ZP-25	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support Upgrade	\$1,650.00	5%	\$1,567.50
ZVR-ECE-MS-PRM-UP-ZP-100	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support Upgrade	\$6,600.00	5%	\$6,270.00
ZVR-ECE-MS-PRM-UP-ZP-250	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support Upgrade	\$16,500.00	5%	\$15,675.00
ZVR-ECE-MS-PRM-UP-ZP-500	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support Upgrade	\$33,000.00	5%	\$31,350.00
ZVR-ECE-MS-PRM-UP-ZP-1000	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support Upgrade	\$66,000.00	5%	\$62,700.00
ZVR-ECE-MS-PRM-UP-ZP-2500	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support Upgrade	\$165,000.00	5%	\$156,750.00
ZVR-ECE0MS-STD-ZP-25	Zerto Virtual Replication - Standard Maintenance & Support	\$4,925.00	5%	\$4,678.75
ZVR-ECE0MS-STD-ZP-100	Zerto Virtual Replication - Standard Maintenance & Support	\$19,700.00	5%	\$18,715.00
ZVR-ECE0MS-STD-ZP-250	Zerto Virtual Replication - Standard Maintenance & Support	\$49,250.00	5%	\$46,787.50
ZVR-ECE0MS-STD-ZP-500	Zerto Virtual Replication - Standard Maintenance & Support	\$98,500.00	5%	\$93,575.00
ZVR-ECE0MS-STD-ZP-1000	Zerto Virtual Replication - Standard Maintenance & Support	\$197,000.00	5%	\$187,150.00
ZVR-ECE0MS-STD-ZP-2500	Zerto Virtual Replication - Standard Maintenance & Support	\$492,500.00	5%	\$467,875.00
ZVR-ECE-MS-STD-UP-ZP-25	Zerto Virtual Replication - Standard Maintenance & Support Upgrade	\$1,325.00	5%	\$1,258.75
ZVR-ECE-MS-STD-UP-ZP-100	Zerto Virtual Replication - Standard Maintenance & Support Upgrade	\$5,300.00	5%	\$5,035.00
ZVR-ECE-MS-STD-UP-ZP-250	Zerto Virtual Replication - Standard Maintenance & Support Upgrade	\$13,250.00	5%	\$12,587.50
ZVR-ECE-MS-STD-UP-ZP-500	Zerto Virtual Replication - Standard Maintenance & Support Upgrade	\$26,500.00	5%	\$25,175.00
ZVR-ECE-MS-STD-UP-ZP-1000	Zerto Virtual Replication - Standard Maintenance & Support Upgrade	\$53,000.00	5%	\$50,350.00
ZVR-ECE-MS-STD-UP-ZP-2500	Zerto Virtual Replication - Standard Maintenance & Support Upgrade	\$132,500.00	5%	\$125,875.00
ZVR-MS-STD-ZP25-1Y	Zerto Virtual Replication - Standard Maintenance & Support	\$3,725.00	5%	\$3,538.75
ZVR-MS-STD-ZP100-1Y	Zerto Virtual Replication - Standard Maintenance & Support	\$14,900.00	5%	\$14,155.00
ZVR-MS-STD-ZP250-1Y	Zerto Virtual Replication - Standard Maintenance & Support	\$37,250.00	5%	\$35,387.50
ZVR-MS-STD-ZP500-1Y	Zerto Virtual Replication - Standard Maintenance & Support	\$74,500.00	5%	\$70,775.00
ZVR-MS-STD-ZP1000-1Y	Zerto Virtual Replication - Standard Maintenance & Support	\$149,000.00	5%	\$141,550.00
ZVR-MS-STD-ZP2500-1Y	Zerto Virtual Replication - Standard Maintenance & Support	\$372,500.00	5%	\$353,875.00
ZVR-ECE-1	Zerto Virtual Replication Enterprise Cloud Edition	\$985.00	5%	\$935.75
ZVR-ECE-UP-1	Zerto Virtual Replication Enterprise Cloud Edition Upgrade	\$350.00	5%	\$332.50
ZVR-VM-ZP-1VM	Zerto Virtual Replication	\$745.00	5%	\$707.75
ZVR-PUB-1	Zerto Virtual Replication to Public Cloud	\$360.00	5%	\$342.00
ZVR-ECE-MS-PRM-1	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support	\$247.00	5%	\$234.65
ZVR-ECE-MS-STD-1	Zerto Virtual Replication Enterprise Cloud Edition - Standard Maintenance & Support	\$197.00	5%	\$187.15
ZVR-ECE-MS-PRM-UP-1	Zerto Virtual Replication Enterprise Cloud Edition - Premium Maintenance & Support Upgrade	\$66.00	5%	\$62.70
ZVR-ECE-MS-STD-UP-1	Zerto Virtual Replication Enterprise Cloud Edition - Standard Maintenance & Support Upgrade	\$53.00	5%	\$50.35
ZVR-MS-PRM-ZP-1VM-1Y	Zerto Virtual Replication - Premium Maintenance & Support Upgrade	\$186.25	5%	\$176.94
ZVR-MS-STD-ZP-1VM-1Y	Zerto Virtual Replication - Standard Maintenance & Support Upgrade	\$149.00	5%	\$141.55
ZVR-VM-ZP-VSS	VSS Agent Software	\$50.00	5%	\$47.50
ZVR-VM-MIG-VSS	VSS Agent Software for Migrations	\$15.00	5%	\$14.25
ZVR-VM-PUB-VSS	VSS Agent for ZVR to Public Cloud	\$25.00	5%	\$23.75
VSS-VM-PUB-MIG-VSS	VSS Agent for ZVR to Public Cloud Migration	\$15.00	5%	\$14.25